Certified Farm Succession Coordinator Training in Goochland, Virginia, March 28 – 30, 2022

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For Immediate Release

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(Madison, WI)

The University of Wisconsin’s Center for Dairy Profitability, in collaboration with the International Farm Transition Network (IFTN), and Virginia Cooperative Extension, is offering a training for professionals interested in becoming a Certified Farm Succession Coordinator. The training will be in Goochland, Virginia on March 28 – 30, 2022.

The economic future of our nation’s agriculture depends on the next generation’s ability to access land and business assets. Many farm and ranch operators are realizing the importance of creating a succession plan. Agriculture service professionals who work with these farms and ranches are recognizing that it takes more than a business structure or an estate plan to get those assets transferred to the next generation of managers. Succession planning also includes management transfer, inheritance issues and (surprise!) humans with emotions.

This training will offer:

* Insight on the barriers to farm succession
* Strategies on working with families as they navigate farm succession,
* Facilitation tools to guide the process,
* Opportunities to consider real-life examples of farm succession case studies.

Instructors for this training are Dr. Kiley Fleming, the Executive Director of the Iowa Mediation Service, and Joy Kirkpatrick, a Farm Succession Specialist with the University of Wisconsin’s Center for Dairy Profitability. Fleming and Kirkpatrick have been instructors for this training since its inception in 2012. They offer over 35 years of combined succession planning experience to the training.

Attorneys, accountants, lenders, Extension educators, financial advisors, Farm/Ranch mediators, and any individuals who want to specialize in farm succession planning are welcome to participate.

The training will be at the Central High School Cultural & Educational Complex / Agricultural Complex, 2748 Dogtown Road, Goochland, Virginia. Registration fees are $950/person if registered before February 11, 2022, or $1,000 after February 11. Registration fees includes lunches, morning/afternoon refreshments and a 2022-2023 International Farm Transition Network membership. Registration does not include evening meals or lodging. Registration will close on Friday, February 25, 2022, at 11:59 pm. Register online at <https://uwmadison.eventsair.com/farmmarch22/reg>

The schedule for the training is 8:00 am – 4:30 pm on Mon/Tues March 28/29 and 8:00 am – noon on Wed., March 31. Registrants must attend all three days to receive the materials and to be eligible for certification.

Lodging suggestions for this area: Hilton Richmond Hotel & Spa, 12042 W Broad St, Richmond, VA 804-364-3600; Wingate by Wyndham, 13991 N Gayton Rd, Richmond, VA  804-421-1600; Hampton Inn & Suites Richmond Short Pump, 12341 W Broad St, Richmond, VA  804-773-7111

Cancellations: A refund, minus a $50 cancellation fee, will be issued if you cancel on or before Friday, February 11, 2022. A refund, minus a $150 cancellation fee, will be issued if you cancel after February 11, 2022, but before February 25, 2022. No refunds will be made after Friday, February 25, 2022. Substitutions are welcome at any time. If the conference is cancelled for any reason, your registration fee will be refunded. The meeting organizer is not responsible for the refund of airfare, hotel, or any other costs.

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